FAPRI-UMC Report 17-05 — December 8, 2005





Food and Agricultural Policy Research Institute (FAPRI)
College of Agriculture, Food and Natural Resources
University of Missouri
Columbia, Missouri



The Economic Outlook for Missouri Agriculture

Introduction

In the last few years Missouri agriculture has experienced a rapid change in the economic outlook. The 2004 Missouri farm income estimate of \$2.5 billion may keep its place in the record book as the highest level of farm income for many years to come. Many factors from record crop yields to record livestock prices played into 2004 becoming a record year for Missouri farm income.

Missouri farm income in 2005 is projected to be near \$1 billion. Decreased cash receipts, increased energy-driven production costs, and declining crop inventories will lead to the lower estimate.

The major issues that have been responsible for these rapid changes in Missouri farm income will be explored in detail and a look ahead at 2006 will be investigated to provide a glimpse of where farm income in the state could head. That will be followed with some issues that could make the Missouri farm income outlook different than shown here.

Record farm income in 2004

Missouri farm income is expected to reach near \$2.5 billion in 2004 (see Table one). That is \$1.5 billion higher than the reported 2003 Missouri farm income level. Two major drivers are responsible for the record setting year of 2004. Cash receipts were \$650 million higher

Table 1. Factors Influencing the Economic Outlook for Missouri Agriculture

| | | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
|-------------|--------------------------|---------|---------|--------|--------|--------|---------|--------|---------|---------|---------|---------|
| Missouri ar | ea-weighted, crop receip | ots | | | | | | | | | | |
| | able costs (\$/acre)* | 182.97 | 153.03 | 109.65 | 101.85 | 146.47 | 143.84 | 135.88 | 154.74 | 183.79 | 113.54 | 123.43 |
| Missouri fa | arm income (mil. \$) | 1,357.5 | 1,306.0 | 727.1 | 464.9 | 999.4 | 1,094.5 | 586.3 | 1,078.3 | 2,492.0 | 1,076.9 | 1,197.2 |
| Direct gove | ernment payments (mil. | 291.4 | 278.0 | 428.0 | 717.1 | 869.4 | 817.0 | 398.4 | 538.4 | 470.3 | 609.2 | 606.5 |
| Missouri a | g commodity prices | | | | | | | | | | | |
| Corn | (\$/bu.) | 2.77 | 2.45 | 1.92 | 1.96 | 1.78 | 1.96 | 2.45 | 2.46 | 1.90 | 1.84 | 2.05 |
| Soybeans | (\$/bu.) | 7.29 | 6.39 | 4.90 | 4.67 | 4.55 | 4.32 | 5.54 | 7.52 | 4.95 | 4.87 | 5.41 |
| Wheat | (\$/bu.) | 4.12 | 3.09 | 2.31 | 2.10 | 2.28 | 2.42 | 3.03 | 3.09 | 3.20 | 3.10 | 2.97 |
| Sorghum | (\$/bu.) | 2.37 | 2.20 | 1.71 | 1.67 | 1.76 | 1.94 | 2.36 | 2.40 | 1.74 | 1.73 | 1.92 |
| Cotton | (\$/lb.) | 0.69 | 0.69 | 0.69 | 0.47 | 0.56 | 0.30 | 0.44 | 0.60 | 0.41 | 0.48 | 0.49 |
| Rice | (\$/cwt.) | 10.30 | 10.00 | 8.75 | 5.60 | 5.40 | 3.70 | 3.90 | 7.20 | 7.00 | 7.00 | 5.82 |
| Hay | (\$/ton.) | 69.50 | 71.00 | 68.00 | 72.00 | 70.50 | 75.00 | 67.50 | 64.00 | 59.00 | 61.62 | 62.67 |
| Cattle | (\$/cwt.) | 48.80 | 64.40 | 62.30 | 65.60 | 76.00 | 76.20 | 69.40 | 77.00 | 92.30 | 95.47 | 89.48 |
| Hogs | (\$/cwt.) | 50.40 | 50.90 | 32.40 | 27.50 | 38.60 | 41.30 | 30.10 | 34.10 | 46.10 | 44.18 | 39.21 |
| Milk | (\$/cwt.) | 15.10 | 13.70 | 15.60 | 14.70 | 12.10 | 14.90 | 12.30 | 12.60 | 16.40 | 15.51 | 13.91 |

^{*} Corn, sorghum, wheat, soybeans, cotton and rice crop receipts less varaiable costs weighted by planted area of each of the commodities. The receipts portion includes government payements received. Fixed costs are not included in the calculation.

in 2004 than in 2003 and the value of the change in inventory was \$922 million higher over the two years (full Missouri farm income tables can be found in the appendix of this report). 2004 cash receipts increased as a result of increased livestock and crop receipts.

Higher livestock receipts were driven by higher and sometimes record-level prices, with every livestock commodity experiencing larger receipts in 2004 relative to 2003. Record beef, chicken, and milk prices combined with much stronger hog prices than we have seen for several years provided much of the increase to Missouri livestock receipts.

Livestock receipts are expected to decrease somewhat in 2005 but remain at historically high levels. Cattle prices have maintained much of the price strength gained in 2004 through 2005. The strength in cattle prices has been a combination of strong demand and short supplies as we are in the bottom of the cattle cycle.

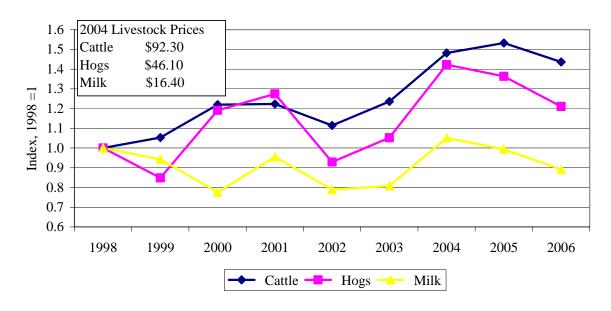


Figure 1. Missouri Livestock Prices

Crop receipts increased in 2004 due in large part to record yields for many commodities. Corn yields reached a record level of 162 bushels per acre in 2004. Growing conditions seemed to be favorable across the state leading to yields for all crop commodities at or near record levels.

High crop yields lead to high production levels, which ultimately left more crops in the hands of farmers at the end of the year. That is the reason that the change in the value of inventory adds \$922 million to Missouri farm income in 2004.

Crop receipts are expected to decline in 2005 as receipts are lower for every crop. Likewise, normal yields in 2005 will shrink crop inventories in Missouri and result in a negative change in the value of inventory.

With the declines in crop and livestock receipts projected for 2005 and 2006 and increased input costs expected as a result of high energy prices and climbing interest rates, Missouri farm income is expected to fall in the range of \$1.1 to \$1.2 billion for 2005 and 2006.

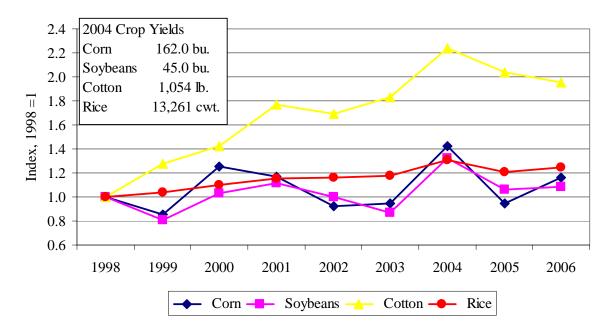


Figure 2. Missouri Crop Yields

Missouri Crop Returns

At \$184 per care, weighted crop returns in 2004 returned to levels that Missouri farmers had not seen since 1996. In large part, the increase in returns for 2004 can be attributed to the large increase in crop yields. Even though market prices for many crops were lower in 2004, the increase in yields more than offset the low prices and market receipts moved higher. Higher government payments in the form of loan deficiency payments and counter-cyclical payments also contributed to the increased returns.

For 2005, weighted crop returns in Missouri are expected to fall by \$70 per acre. Short crops due to dry weather in many parts of the state resulted in a decline in market receipts for many crops. Although many parts of Missouri had dry weather, many U.S. crop production estimates remain large keeping crop prices lower as well. 2005 markets returns for corn in Missouri are lower by \$108 per acre relative to 2004 corn market receipts of \$308 per acre.

With higher prices for many crops in 2006, Missouri crop returns move higher but gain only \$9 over the 2005.

Figure 3. Missouri Crop Returns

'* Corn, sorghum, wheat, soybeans, cotton and rice crop receipts less variable costs weighted by planted area of each of the commodities. The receipts portion includes government payements received. Fixed costs are not included in the calculation.

Risks to Missouri's Agricultural Outlook

There are many risks in providing this look ahead at Missouri farm income. Estimates provided here by FAPRI are conditioned on many assumptions. For example, FAPRI estimates assume that crop yields will return to trend levels. If Missouri was to have a drought (perfect growing conditions) Missouri farm income would likely be lower (higher) than shown here.

Government payments shown in the baseline assume no changes in farm policy relative to the 2002 farm bill. Current federal budget cutting efforts could trim the amount of money spent on agricultural programs in Missouri. Given the continued federal budget deficits facing the United States today, dealing with the cost of items like hurricane relief and the war in Iraq could result in subsequent rounds of budget tightening that could further reduce agricultural spending.

The Missouri livestock sector estimates could also require adjustment. We have already seen the effects of trade restrictions in response to animal disease outbreaks. Further cases of BSE, an outbreak of foot and mouth disease, or bird flu could significantly alter the livestock outlook.

Energy prices are also making it difficult to project future production expenses. Diesel fuel prices that at times have run nearly \$1 per gallon higher in 2005 have significantly raised the cost of producing agricultural products in Missouri. It remains unclear where energy costs will move over the next 18 to 24 months.

Summary

Missouri producers should not expect Missouri farm income to stay at the level experienced in 2004. Already in 2005 Missouri farm income is expected to retreat to a level that is closer to what Missouri agriculture experienced for the early part of this decade. Current FAPRI estimates suggest that 2006 will be another year with Missouri farm income near that \$1 billion mark.

There are many uncertainties to this forecast for Missouri farm income. There is a possibility that 2006 farm income could be lower than shown here if government payments were cut as Congress deals with federal budget pressures or energy costs remain at some of the highs experienced in 2005. On the other hand, the farm income estimate will be to low if favorable weather led to the kind of growing conditions we found in 2004 across Missouri.

Appendix. Missouri Farm Income Tables

Missouri Crop Production and Prices

| | | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
|--------------|-------|---------|---------|---------|---------|---------|-------------|---------|---------|---------|---------|---------|
| Planted | | | | | | (The | ousand Ac | res) | | | | |
| Corn | | 2,650 | 2,700 | 2,650 | 2,650 | 2,850 | 2,700 | 2,800 | 2,900 | 2,950 | 3,100 | 2,998 |
| Soybeans | | 4,100 | 4,900 | 5,100 | 5,400 | 5,150 | 4,950 | 5,050 | 5,000 | 5,000 | 5,000 | 5,029 |
| Wheat | | 1,600 | 1,150 | 1,350 | 980 | 1,050 | 900 | 900 | 960 | 1,050 | 590 | 898 |
| Sorghum | | 580 | 420 | 330 | 320 | 280 | 230 | 200 | 215 | 150 | 135 | 140 |
| Cotton | | 390 | 395 | 370 | 380 | 400 | 405 | 380 | 400 | 380 | 440 | 410 |
| Rice | | 97 | 122 | 145 | 186 | 170 | 211 | 190 | 176 | 196 | 216 | 208 |
| Harvested | | | | | | | | | | | | |
| Corn | | 2,540 | 2,600 | 2,500 | 2,550 | 2,770 | 2,600 | 2,700 | 2,800 | 2,880 | 2,950 | 2,894 |
| Soybeans | | 4,050 | 4,850 | 5,000 | 5,350 | 5,000 | 4,900 | 5,000 | 4,950 | 4,960 | 4,950 | 4,981 |
| Wheat | | 1,250 | 1,080 | 1,250 | 920 | 950 | 760 | 760 | 870 | 930 | 540 | 797 |
| Sorghum | | 560 | 400 | 320 | 310 | 270 | 220 | 190 | 210 | 145 | 130 | 135 |
| Cotton | | 385 | 390 | 357 | 377 | 388 | 400 | 368 | 390 | 378 | 435 | 401 |
| Rice | | 95 | 117 | 143 | 184 | 169 | 207 | 182 | 171 | 195 | 211 | 203 |
| Hay | | 3,880 | 3,650 | 3,900 | 3,990 | 4,090 | 4,280 | 4,250 | 4,250 | 4,350 | 4,100 | 4,178 |
| Yields | | | | | | (Per H | Iarvested A | Acre) | | | | |
| Corn | Bu | 134.0 | 115.0 | 114.0 | 97.0 | 143.0 | 133.0 | 105.0 | 108.0 | 162.0 | 108.0 | 132.2 |
| Soybeans | Bu | 37.0 | 36.0 | 34.0 | 27.5 | 35.0 | 38.0 | 34.0 | 29.5 | 45.0 | 36.0 | 37.0 |
| Wheat | Bu | 39.0 | 54.0 | 46.0 | 48.0 | 52.0 | 54.0 | 44.0 | 61.0 | 52.0 | 54.0 | 53.2 |
| Sorghum | Bu | 91.0 | 92.0 | 83.0 | 71.0 | 92.0 | 94.0 | 85.0 | 77.0 | 108.0 | 71.0 | 93.7 |
| Cotton | Lb | 737 | 695 | 471 | 601 | 668 | 834 | 796 | 862 | 1,054 | 960 | 918 |
| Rice | Lb | 5,551 | 5,300 | 5,200 | 5,400 | 5,700 | 6,000 | 6,050 | 6,131 | 6,801 | 6,300 | 6,466 |
| Hay | Tons | 1.87 | 2.01 | 2.08 | 1.95 | 1.83 | 1.91 | 1.96 | 1.91 | 2.17 | 1.84 | 2.00 |
| Production | | | | | | (7 | Γhousands |) | | | | |
| Corn | Bu | 340,360 | 299,000 | 285,000 | 247,350 | 396,110 | 345,800 | 283,500 | 302,400 | 466,560 | 318,600 | 382,582 |
| Soybeans | Bu | 149,850 | 174,600 | 170,000 | 147,125 | 175,000 | 186,200 | 170,000 | 146,025 | 223,200 | 178,200 | 184,116 |
| Wheat | Bu | 48,750 | 58,320 | 57,500 | 44,160 | 49,400 | 41,040 | 33,440 | 53,070 | 48,360 | 29,160 | 42,384 |
| Sorghum | Bu | 50,960 | 36,800 | 26,560 | 22,010 | 24,840 | 20,680 | 16,150 | 16,170 | 15,660 | 9,230 | 12,615 |
| Cotton | Bales | 591 | 565 | 350 | 472 | 540 | 695 | 610 | 700 | 830 | 870 | 767 |
| Rice | Cwt | 5,273 | 6,201 | 7,436 | 9,936 | 9,633 | 12,420 | 11,011 | 10,484 | 13,261 | 13,293 | 13,118 |
| Hay | Tons | 7,270 | 7,340 | 8,125 | 7,791 | 7,499 | 8,179 | 8,323 | 8,122 | 9,420 | 7,528 | 8,337 |
| Farm Price | | | | | | (Dol | lars per U | nit) | | | | |
| Corn | Bu | 2.77 | 2.45 | 1.92 | 1.96 | 1.78 | 1.96 | 2.45 | 2.46 | 1.90 | 1.84 | 2.05 |
| Soybeans | Bu | 7.29 | 6.39 | 4.90 | 4.67 | 4.55 | 4.32 | 5.54 | 7.52 | 4.95 | 4.87 | 5.41 |
| Wheat | Bu | 4.12 | 3.09 | 2.31 | 2.10 | 2.28 | 2.42 | 3.03 | 3.09 | 3.20 | 3.10 | 2.97 |
| Sorghum | Bu | 2.37 | 2.20 | 1.71 | 1.67 | 1.76 | 1.94 | 2.36 | 2.40 | 1.74 | 1.73 | 1.92 |
| Cotton | Lb | 0.69 | 0.69 | 0.69 | 0.47 | 0.56 | 0.30 | 0.44 | 0.60 | 0.41 | 0.48 | 0.49 |
| Rice | Cwt | 10.30 | 10.00 | 8.75 | 5.60 | 5.40 | 3.70 | 3.90 | 7.20 | 7.00 | 7.00 | 5.82 |
| Hay | Ton | 69.50 | 71.00 | 68.00 | 72.00 | 70.50 | 75.00 | 67.50 | 64.00 | 59.00 | 61.62 | 62.67 |
| Land Use | | | | | | ` | ousand Ac | , | | | | |
| Planted | | 13,297 | 13,337 | 13,845 | 13,906 | 13,990 | 13,676 | 13,770 | 13,901 | 14,076 | 13,581 | 13,860 |
| Annual Idled | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CRP | | 1,655 | 1,608 | 1,363 | 1,359 | 1,427 | 1,541 | 1,552 | 1,551 | 1,557 | 1,586 | 1,604 |
| | | 14,952 | 14,945 | 15,208 | 15,265 | 15,417 | 15,217 | 15,322 | 15,452 | 15,633 | 15,167 | 15,464 |

ok.

Cattle and Calves

| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
|----------------------|-------|-------|-------|-------|-------|-------------|-------|-------|-------|-------|-------|
| Jan 1 | | | | | (Tho | usand Hea | d) | | | | |
| All Cattle & Calves | 4,650 | 4,550 | 4,350 | 4,400 | 4,350 | 4,250 | 4,350 | 4,500 | 4,350 | 4,450 | 4,591 |
| Beef Cows | 2,185 | 2,140 | 2,045 | 2,065 | 2,062 | 2,070 | 2,060 | 2,116 | 2,125 | 2,161 | 2,227 |
| Calves Born | 2,170 | 2,090 | 2,070 | 2,070 | 2,060 | 2,060 | 2,090 | 2,080 | 2,060 | 2,121 | 2,180 |
| Inshipments | 40 | 40 | 40 | 40 | 40 | 40 | 36 | 40 | 40 | 40 | 40 |
| Marketings | | | | | | | | | | | |
| Cattle | 968 | 1,003 | 783 | 950 | 965 | 790 | 827 | 969 | 865 | 814 | 850 |
| Calves | 1,120 | 1,140 | 1,080 | 1,008 | 1,038 | 1,000 | 939 | 1,101 | 946 | 1,011 | 1,055 |
| Farm Slaughter | 7 | 7 | 7 | 7 | 7 | 5 | 5 | 5 | 4 | 4 | 4 |
| Deaths | | | | | | | | | | | |
| Cattle | 70 | 60 | 60 | 70 | 65 | 70 | 75 | 70 | 65 | 66 | 69 |
| Calves | 145 | 120 | 130 | 125 | 125 | 135 | 130 | 125 | 120 | 124 | 127 |
| | | | | | (Mill | lion Pound | ls) | | | | |
| Marketings | 1,271 | 1,310 | 1,096 | 1,204 | 1,229 | 1,086 | 1,060 | 1,259 | 1,106 | 1,090 | 1,138 |
| Prices | | | | | (Dol1 | lars per Cv | vt) | | | | |
| Cattle, Missouri Avg | 48.8 | 64.4 | 62.3 | 65.6 | 76.0 | 76.2 | 69.4 | 77.0 | 92.3 | 95.5 | 89.5 |
| Calves, Missouri Avg | 53.9 | 81.8 | 79.5 | 85.1 | 102.0 | 99.5 | 92.3 | 101.0 | 121.0 | 128.3 | 119.2 |

Hogs and Pigs

| 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | |
|-------------------|---|--|--|--|-------------|---|----------------------|----------------------|----------------------|----------------------|--|
| | | | | (Tho | usand Hea | d) | | | | | |
| 480 | 450 | 440 | 400 | 410 | 380 | 375 | 360 | 340 | 340 | 344 | |
| 3,070 | 3,000 | 3,110 | 2,900 | 2,740 | 2,520 | 2,575 | 2,590 | 2,610 | 2,560 | 2,642 | |
| 6,517 | 6,924 | 6,783 | 6,587 | 6,248 | 6,365 | 6,220 | 6,099 | 6,112 | 6,209 | 6,380 | |
| 823 | 1,200 | 1,600 | 1,550 | 1,570 | 1,590 | 1,800 | 1,810 | 1,650 | 1,675 | 1,700 | |
| 7,063 | 7,672 | 8,331 | 7,935 | 7,726 | 7,394 | 7,614 | 7,478 | 7,461 | 7,441 | 7,630 | |
| 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | |
| 375 | 350 | 300 | 350 | 340 | 415 | 405 | 430 | 350 | 356 | 365 | |
| | | | | (Mill | ion Pound | s) | | | | | |
| 1,333 | 1,411 | 1,421 | 1,238 | 1,215 | 1,188 | 1,160 | 1,100 | 1,142 | 1,107 | 1,146 | |
| (Dollars per Cwt) | | | | | | | | | | | |
| 50.40 | 50.90 | 32.40 | 27.50 | 38.60 | 41.30 | 30.10 | 34.10 | 46.10 | 44.18 | 39.21 | |
| | 480 3,070 6,517 823 7,063 2 375 | 480 450 3,070 3,000 6,517 6,924 823 1,200 7,063 7,672 2 2 375 350 1,333 1,411 | 480 450 440 3,070 3,000 3,110 6,517 6,924 6,783 823 1,200 1,600 7,063 7,672 8,331 2 2 2 375 350 300 1,333 1,411 1,421 | 480 450 440 400 3,070 3,000 3,110 2,900 6,517 6,924 6,783 6,587 823 1,200 1,600 1,550 7,063 7,672 8,331 7,935 2 2 2 2 2 375 350 300 350 1,333 1,411 1,421 1,238 | (Tho 480 | (Thousand Hear 480 450 440 400 410 380 3,070 3,000 3,110 2,900 2,740 2,520 6,517 6,924 6,783 6,587 6,248 6,365 823 1,200 1,600 1,550 1,570 1,590 7,063 7,672 8,331 7,935 7,726 7,394 2 2 2 2 2 2 2 2 2 2 2 375 350 300 350 340 415 (Million Pound 1,333 1,411 1,421 1,238 1,215 1,188 (Dollars per Cw | (Thousand Head) 480 | (Thousand Head) 480 | (Thousand Head) 480 | (Thousand Head) 480 | |

Poultry

| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | | |
|-----------------------|------------------|---------|---------|---------|---------|------------|--------|--------|--------|--------|--------|--|--|
| | | | | | (Tho | ousand Hea | ad) | | | | | | |
| Broiler Slaughter * | 246,300 | 250,000 | 255,000 | 258,800 | 240,000 | | | | | | | | |
| Turkey Slaughter | 20,500 | 21,000 | 22,000 | 22,000 | 23,000 | 24,000 | 25,500 | 23,500 | 21,500 | 20,500 | 19,845 | | |
| Egg Layers on Farms | 6,644 | 6,693 | 6,644 | 6,390 | 6,141 | 6,882 | 6,923 | 6,841 | 7,043 | 7,232 | 7,442 | | |
| | (Million Pounds) | | | | | | | | | | | | |
| Broiler Production * | 1,059 | 1,075 | 1,097 | 1,165 | 1,080 | | , | | | | | | |
| Turkey Production | 539 | 563 | 598 | 616 | 619 | 660 | 783 | 724 | 667 | 642 | 628 | | |
| Egg Production (Eggs) | 1,674 | 1,719 | 1,732 | 1,690 | 1,614 | 1,791 | 1,841 | 1,861 | 1,865 | 1,941 | 2,010 | | |
| | | | | | (Cen | ts per Pou | nd) | | | | | | |
| Broiler Price | 37.5 | 37.5 | 38.0 | 37.0 | 33.0 | • | | | | | | | |
| Turkey Price | 43.0 | 40.0 | 40.0 | 45.0 | 44.0 | 41.0 | 36.0 | 35.0 | 42.0 | 42.4 | 41.0 | | |
| Egg Price (Dozen) | 66.3 | 59.2 | 53.1 | 51.6 | 52.0 | 50.7 | 49.7 | 64.5 | 65.2 | 49.0 | 53.3 | | |

^{*} Broiler data discontinued after 2000 to avoid disclosing individual operations. Broiler receipts show up in the livestock receipts estimate.

Dairy

| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
|--------------------|--------|-------------------|--------|--------|--------|------------|--------|--------|--------|--------|--------|
| | | | | | (Tho | usand Hea | , | | | | |
| Milk Cows on Farms | 182 | 177 | 170 | 159 | 154 | 145 | 137 | 129 | 122 | 117 | 115 |
| | | | | | (| Pounds) | | | | | |
| Production Per Cow | 13,423 | 13,345 | 13,924 | 14,069 | 14,662 | 13,441 | 14,204 | 14,620 | 15,139 | 15,186 | 15,482 |
| | | | | | (Mill | lion Pound | ds) | | | | |
| Milk Production | 2,443 | 2,362 | 2,367 | 2,237 | 2,258 | 1,949 | 1,946 | 1,886 | 1,847 | 1,772 | 1,775 |
| | | (Dollars per Cwt) | | | | | | | | | |
| All Milk Price | 15.10 | 13.70 | 15.60 | 14.70 | 12.10 | 14.90 | 12.30 | 12.60 | 16.40 | 15.51 | 13.91 |
| | | | | | | | | | | | |

Missouri Cash Receipts

| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
|-------------------------|---------|---------|---------|---------|---------|-------------|---------|---------|---------|---------|---------|
| | | | | | (Mi | llion Dolla | urs) | | | | |
| Crops | 2,398.5 | 2,625.3 | 2,276.0 | 1,776.2 | 1,879.4 | 2,049.8 | 1,983.3 | 2,572.5 | 2,756.1 | 2,336.2 | 2,361.4 |
| Corn | 693.3 | 670.3 | 583.8 | 436.7 | 556.7 | 623.8 | 513.0 | 720.4 | 787.6 | 615.4 | 645.6 |
| Sorghum | 92.4 | 77.5 | 46.6 | 35.2 | 36.3 | 42.0 | 34.1 | 38.8 | 31.6 | 22.5 | 23.7 |
| Hay | 99.4 | 111.3 | 120.1 | 121.1 | 117.8 | 156.2 | 145.4 | 139.3 | 135.3 | 130.8 | 131.3 |
| Wheat | 170.0 | 194.0 | 128.3 | 85.4 | 126.6 | 97.1 | 106.2 | 142.1 | 161.5 | 95.0 | 121.9 |
| Rice | 54.4 | 57.6 | 63.6 | 58.3 | 48.8 | 46.7 | 41.1 | 56.7 | 92.3 | 91.3 | 81.9 |
| Soybeans | 915.5 | 1,155.2 | 1,007.8 | 743.1 | 731.0 | 775.9 | 848.1 | 1,049.5 | 1,183.6 | 990.0 | 966.4 |
| Cotton | 213.1 | 192.6 | 161.4 | 126.8 | 100.0 | 121.9 | 116.7 | 249.2 | 198.0 | 222.3 | 220.3 |
| Other Crops | 160.3 | 166.8 | 164.6 | 169.4 | 162.3 | 186.3 | 178.7 | 176.6 | 166.3 | 168.9 | 170.1 |
| Livestock | 2,497.1 | 2,771.8 | 2,470.0 | 2,501.3 | 2,681.5 | 2,694.9 | 2,283.8 | 2,596.1 | 3,062.6 | 2,927.3 | 2,827.0 |
| Cattle and Calves | 643.9 | 924.8 | 758.9 | 870.4 | 1,044.8 | 926.3 | 821.4 | 1,077.3 | 1,131.6 | 1,173.0 | 1,142.8 |
| Hogs | 696.0 | 741.1 | 541.8 | 453.3 | 589.1 | 602.0 | 417.3 | 456.1 | 623.3 | 570.1 | 529.4 |
| Dairy | 363.0 | 319.1 | 364.6 | 324.3 | 269.7 | 286.2 | 236.0 | 234.4 | 298.8 | 270.9 | 243.6 |
| Broilers | 397.2 | 403.1 | 416.7 | 430.9 | 356.4 | 449.4 | 376.9 | 397.9 | 550.3 | 481.8 | 485.7 |
| Turkeys | 231.8 | 225.1 | 239.4 | 277.2 | 272.2 | 270.6 | 281.8 | 253.3 | 279.9 | 272.1 | 257.4 |
| Chicken Eggs | 92.5 | 84.8 | 76.6 | 72.7 | 69.9 | 75.6 | 76.1 | 100.0 | 101.4 | 79.2 | 89.2 |
| Other Livestock/Poultry | 72.8 | 73.8 | 72.1 | 72.6 | 79.3 | 84.8 | 74.3 | 77.1 | 77.3 | 80.2 | 78.8 |
| Total Receipts | 4,895.6 | 5,397.1 | 4,746.1 | 4,277.5 | 4,560.9 | 4,744.8 | 4,267.1 | 5,168.5 | 5,818.7 | 5,263.5 | 5,188.3 |

Missouri Production Expenses

| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
|--------------------------|---------|---------|---------|---------|---------|-------------|---------|---------|---------|---------|---------|
| | | | | | (Mil | llion Dolla | urs) | | | | |
| Farm Origin | 1,188.3 | 1,223.7 | 1,158.6 | 1,216.1 | 1,237.0 | 1,325.7 | 1,228.4 | 1,299.4 | 1,307.2 | 1,375.6 | 1,360.1 |
| Purchased Feed | 846.3 | 841.4 | 737.8 | 777.4 | 785.7 | 837.6 | 765.9 | 800.0 | 830.0 | 860.3 | 864.5 |
| Purchased Livestock | 161.0 | 186.2 | 208.1 | 229.5 | 233.4 | 245.2 | 227.9 | 239.4 | 217.2 | 251.3 | 240.7 |
| Seed | 181.0 | 196.1 | 212.7 | 209.2 | 217.9 | 242.8 | 234.5 | 260.0 | 260.0 | 263.9 | 254.8 |
| Manufactured Inputs | 932.0 | 934.5 | 932.4 | 880.4 | 935.1 | 922.9 | 853.0 | 816.5 | 930.9 | 1,029.9 | 1,096.0 |
| Fertilizer and Lime | 411.4 | 406.9 | 417.9 | 383.0 | 394.4 | 402.5 | 372.4 | 370.0 | 450.0 | 498.7 | 543.2 |
| Pesticides | 293.3 | 289.2 | 291.9 | 273.6 | 268.9 | 257.2 | 230.8 | 200.0 | 210.0 | 203.7 | 209.7 |
| Petroleum Fuels/Oils | 171.4 | 176.3 | 165.6 | 163.7 | 214.0 | 195.0 | 184.5 | 180.0 | 204.2 | 242.9 | 251.6 |
| Electricity | 56.0 | 62.2 | 57.0 | 60.1 | 57.9 | 68.2 | 65.3 | 66.6 | 66.7 | 84.7 | 91.4 |
| Other Intermediate | 973.0 | 1,005.1 | 1,071.7 | 1,121.7 | 1,119.1 | 1,156.7 | 1,136.0 | 1,082.8 | 1,064.0 | 1,117.2 | 1,140.1 |
| Repairs & Maintenance | 382.8 | 378.4 | 392.9 | 419.3 | 430.9 | 441.8 | 431.2 | 343.9 | 385.1 | 373.7 | 365.1 |
| Mach. Hire & Cust. Work | 87.1 | 90.4 | 104.9 | 100.4 | 110.3 | 100.8 | 97.9 | 75.6 | 79.2 | 85.3 | 84.2 |
| Mrkting, Storage & Trans | 83.8 | 81.5 | 85.2 | 92.4 | 90.7 | 91.5 | 71.5 | 96.3 | 93.5 | 106.1 | 114.5 |
| Contract Labor | 15.6 | 10.0 | 10.7 | 14.5 | 18.7 | 12.4 | 19.3 | 13.9 | 13.6 | 11.7 | 13.5 |
| Miscellaneous | 403.7 | 444.8 | 478.0 | 495.2 | 468.5 | 510.3 | 516.1 | 553.2 | 492.5 | 540.4 | 562.8 |
| Other Overhead | 1,873.8 | 1,881.9 | 1,940.2 | 1,932.5 | 2,054.3 | 2,034.2 | 1,921.3 | 2,035.3 | 2,042.4 | 2,085.7 | 2,230.2 |
| Capital Consumption | 735.7 | 738.8 | 756.4 | 774.4 | 798.1 | 826.9 | 850.5 | 866.2 | 910.4 | 933.5 | 944.4 |
| Interest | 454.1 | 467.3 | 481.7 | 494.5 | 524.2 | 479.2 | 448.8 | 433.1 | 444.1 | 463.3 | 514.6 |
| Property Taxes | 124.2 | 128.1 | 132.0 | 135.4 | 139.4 | 137.4 | 143.2 | 210.0 | 220.0 | 238.8 | 272.4 |
| Net Rent - Nonoperators | 339.5 | 312.6 | 299.6 | 275.6 | 350.9 | 331.9 | 224.3 | 267.7 | 230.0 | 211.4 | 246.8 |
| Vehicle Reg./Licensing | 18.1 | 20.8 | 22.6 | 19.5 | 24.5 | 24.9 | 23.8 | 12.1 | 11.5 | 12.0 | 12.5 |
| Employee Compens. | 202.2 | 214.2 | 247.9 | 233.2 | 217.2 | 233.9 | 230.8 | 246.1 | 226.4 | 226.8 | 239.6 |
| Total Expenses | 4,967.1 | 5,045.1 | 5,102.9 | 5,150.7 | 5,345.6 | 5,439.5 | 5,138.7 | 5,234.1 | 5,344.5 | 5,608.4 | 5,826.4 |

Missouri Farm Income

| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
|---------------------------------|--------------------|--------------------|----------------|----------------|----------------|--------------------|----------------|------------------|--------------------|------------------|------------------|
| | | | | | (Mi | llion Dolla | urs) | | | | |
| Cash Receipts | 4,895.6 | 5,397.1 | 4,746.1 | 4,277.5 | 4,560.9 | 4,744.8 | 4,267.1 | 5,168.5 | 5,818.7 | 5,263.5 | 5,188.3 |
| Crops | 2,398.5 | 2,625.3 | 2,276.0 | 1,776.2 | 1,879.4 | 2,049.8 | 1,983.3 | 2,572.5 | 2,756.1 | 2,336.2 | 2,361.4 |
| Livestock | 2,497.10 | 2,771.78 | 2,470.02 | 2,501.32 | 2,681.5 | 2,694.9 | 2,283.8 | 2,596.1 | 3,062.6 | 2,927.3 | 2,827.0 |
| Home Consumption | 20.9 | 19.4 | 17.9 | 16.4 | 14.9 | 13.2 | 13.4 | 12.5 | 14.4 | 12.2 | 12.0 |
| Crops | 8.9 | 9.1 | 9.4 | 9.6 | 9.9 | 8.1 | 8.5 | 5.6 | 4.3 | 4.3 | 4.3 |
| Livestock | 12.0 | 10.3 | 8.5 | 6.7 | 5.0 | 5.1 | 4.9 | 6.9 | 10.1 | 7.9 | 7.7 |
| Inventory Adjustment | 485.1 | -1.6 | -79.5 | -158.1 | 90.3 | 112.4 | 119.5 | -360.7 | 561.6 | -173.7 | 130.7 |
| Crops | 511.4 | 64.6 | -92.1 | -119.6 | 173.0 | 40.3 | 18.1 | -251.3 | 481.4 | -194.6 | 111.8 |
| Livestock | -26.3 | -66.2 | 12.7 | -38.5 | -82.6 | 72.1 | 101.5 | -109.4 | 80.2 | 20.9 | 19.0 |
| Services and Forestry | 631.6 | 658.2 | 717.5 | 762.8 | 809.4 | 846.6 | 926.6 | 953.7 | 971.4 | 974.1 | 1,086.1 |
| Mach. Hire & Cust. Work | 52.8 | 70.9 | 60.7 | 67.0 | 88.0 | 62.7 | 78.5 | 50.3 | 56.3 | 55.6 | 55.1 |
| Forest Products Sold | 8.4 | 8.5 | 8.6 | 8.7 | 8.8 | 8.9 | 8.9 | 9.0 | 9.1 | 9.2 | 9.3 |
| Other Farm Income | 148.1 | 160.3 | 205.7 | 201.7 | 178.8 | 202.3 | 237.9 | 261.0 | 230.0 | 216.0 | 205.7 |
| Imputed Rental Value | 422.4 | 418.5 | 442.5 | 485.3 | 533.9 | 572.8 | 601.3 | 633.4 | 676.1 | 693.2 | 816.0 |
| Ag Sector Output | 6,033.2 | 6,073.1 | 5,402.0 | 4,898.5 | 5,475.6 | 5,717.0 | 5,326.6 | 5,774.0 | 7,366.2 | 6,076.1 | 6,417.1 |
| Direct Gov. Payments | 291.4 | 278.0 | 428.0 | 717.1 | 869.4 | 817.0 | 398.4 | 538.4 | 470.3 | 609.2 | 606.5 |
| Production Expenses | 4,967.1 | 5,045.1 | 5,102.9 | 5,150.7 | 5,345.6 | 5,439.5 | 5,138.7 | 5,234.1 | 5,344.5 | 5,608.4 | 5,826.4 |
| Net Farm Income Real 1997 \$ | 1,357.5 1,356.7 | 1,306.0 1,306.0 | 727.1 745.5 | 464.9 472.6 | 999.4 960.3 | 1,094.5 1,040.4 | 586.3 570.4 | 1,078.3 996.0 | 2,492.0 2,167.5 | 1,076.9 869.0 | 1,197.2 930.3 |